![GAINS — Move Forward Faster]

Unlock a New Era of Distribution Performance with GAINS DEO

GAINS helps distributors conquer complexity and make better, faster decisions across their entire supply network.

Our AI-powered **Decision Engineering & Orchestration (DEO)** platform empowers teams to continuously adapt, align, and optimize—from strategic design to daily execution.

Turn Complexity into Competitive Advantage

Distribution is more volatile than ever. Supply-side shocks, shifting customer expectations, rising costs, and uncertain economic policy require more than faster reactions; they require smarter responses.

GAINS DEO helps you orchestrate the right decision at the right time:

- **Unifying design, planning, and execution** into a **connected, always-on decision framework**
- **Optimizing every inventory type**—fast, slow, intermittent, or seasonal—across multi-echelon networks
- **Automating replenishment and lead-time prediction** using embedded AI and machine learning
- **Accelerating S&OP cycles** with real-time visibility and cross-functional alignment
- **Reducing excess while increasing service levels** by engineering trade-offs across cost, risk, and service

Rapid Results, Continuous Innovation

With GAINS, you're not just buying software—you're engaging a partner focused on real outcomes. Our **Proven-Path-to-Performance (P3)** delivers measurable impact in as little as 8 weeks, while our composable platform ensures continuous innovation without lengthy upgrade cycles.

Why Leading Distributors Choose GAINS:

- **AI that learns, predicts, and acts**—not just automates
- **Composable cloud architecture** that integrates with your existing tech stack
- **Embedded analytics** and scenario simulation for proactive planning

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DEO in Action

- Reduced inventory investment by over $20M
- Increased material availability
- Improved lead time accuracy with AI-driven prediction

"With GAINS' machine learning for lead time prediction, we've significantly increased the accuracy of our planning and our precision in inventory investment."

Kory Jacobson
Regional Procurement Director
Border States

Discover how Agentic AI + DEO can future-proof your distribution strategy

Book your demo now

Real Customers-Proven Results

acr

Building an Adaptive Supply Chain with AI-Orchestrated Design

By embedding AI into the design process, ACR & GAINS created a system that understood the ripple effects of every supply chain decision.

The result:

- 10% inventory reduction
- Higher fill rates
- A repeatable playbook for launching new DCs

ORS•Nasco

From Firefighting to Forecast-First

With GAINS DEO, ORS Nasco shifted from reactive procurement to proactive, AI-supported planning. GAINS helped the team reduce excess stock, simplify purchasing, and focus on strategic buys, not manual crunching.

The result:

- $5M in inventory savings
- Fewer cross-shipments
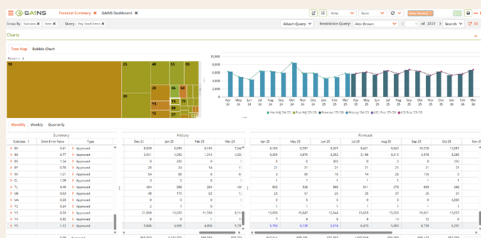- Better decision-making from buyers to execs by 20%

BencoDental

Benco Dental: Balancing Inventory and Growth

With smarter MEIO and embedded AI, BENCO used GAINS to decrease inventory without sacrificing customer experience.
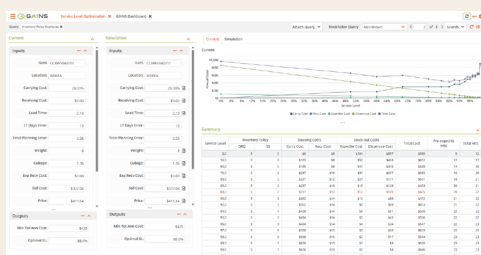
The result:

- 15% inventory reduction
- 7% increase in sales
- Improved visibility and alignment across teams

Raise service levels and reduce costs with optimized replenishment

Mitigate risk and improve profits with service level optimization

The 7 Principles of DEO for Distribution Supply Chain Success

1. **No single right answer —** Prioritize the best-fit decision based on business goals.
2. **Trade-offs must be visible —** Cost, service, risk: all quantified for clarity.
3. **Connect strategy to execution —** Unify long-term planning with real-time execution.
4. **Continuous optimization —** Adapt as markets change. Always.
5. **Scenario simulation is essential —** Plan forward. Stress test. Be ready.
6. **AI isn't the strategy—decisions are —** AI helps, GAINS DEO decides.
7. **Resilience = composability —** Engineer your future, don't just react to it.

GAINS DEO Powers Smarter MEIO

Multi-Echelon Inventory Optimization (MEIO) is more powerful when driven by DEO. **Why?** Because GAINS:

- Dynamically evaluates stocking levels and reorder points based on real business constraints
- Adjusts safety stock and lead times with Agentic AI forecasts
- Simulates impact across SKULs, tiers, and scenarios—before executing

GAINS empowers full-line, B2B, MRO, and specialty distributors to:

- Increase inventory turns by up to 30%
- Raise fill rates up to 97%+
- Cut expediting costs, shrink overstock, and avoid dead stock

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The best supply chains aren't managed—they're engineered.
Let's Build What's Next—Together

Visit www.GAINSystems.com to download our DEO whitepaper, listen to our Podcast, or download a customer video

Book a meeting with a GAINS expert today at Solutions@GAINSystems.com